

### Prof Darshana Dave

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### Expertise

#### Management

Communication, Research and Marketing Management

### Work experience

 Sardar Patel University 1993 — Present Professor

### Education

1. PhD - 2003

Sardar Patel University

### Honours and Awards

1. Sardar Patel Research Award - 2021

Sardar Patel University, Vallabh Vidyanagar

### Research Project

### Managing Transformation of Rural Economy

Role: Co-coordinator

Year 2018, Amount 5300000

#### Post Project Evaluation of SPM RURBAN Mission-Gujarat and Rajasthan"

Role: Member

Year 2020, Amount 4400000

#### A Study of skill and capabilities of Rural youth in Gujarat

Role: Co-investigator Year 2016, Amount 390000

# Endline Survey of Knowledge, Attitude and Practices (KAP) of Electors in Gujarat

Role: Co-coordinator

Year 2018, Amount 1395000

# Post-project Evaluation Study of Sansad Adarsh Gram Yojana (SAGY) Zone – 2 (Gujarat and Rajasthan)

Role: Member

Year 2018, Amount 3678400

#### **KAP Baseline Survey**

Role: Co-coordinator

Year 2017. Amount 2895000

#### Consumer Research in Rural Areas

Role: Co-coordinator

Year 2011, Amount 3300000

# Consumer Behaviour and Impulse Buying for organized retail stores in Gujarat

Role: Principle Investigator Year 2012, Amount 694000

### Marketing of Pharmaceutical Products

Role: Principle Investigator Year 1999, Amount 11500

#### Distribution of Cement: Problems and Prospects

Role: Principle Investigator Year 1996, Amount 7000

### **Publication**

 A research study on the impact of social network sites on Rural Youth in Anand- A empirical Research

Darshana Dave and Komal Shukla and Shivangi Shukla Utkal Historical Research Journal, Volume 34, Year 2021, Pages

 New initiatives for managing development in India: Possibilities and challenges in rural area development

Yogesh C Joshi, and Darshana R. Dave, and Brijesh M. Patel Journal of Research: THE BEDE ATHENAEUM, Volume 12, Year 2021, Pages 43--51

3. A Study on the Effect of COVID-19 on the Lifestyle \& Mindset of People after Lockdown in Gujarat State

Shukla, Komal K and Dave, Darshana R and Shukla, Shivangi K International Journal of Engineering and Management Research, Year 2021

4. Lives and livelihoods in COVID- 19 era: Explore outside from inside

Darshana Dave

COVID 19 Impact: Multidisciplinary Academic Perspective, Volume, Year 2020, Pages

5. Social Media consumption habits during Covid 19 lockdown

Abdul Rahim Munshi, Darshana Dave and Anna Sabu International Journal of Business and management Invention, Volume 9, Year 2020, Pages 24-29

 Skilling of car Mechanics and car sales Consultants: Need to Re-skill and Up-skill

Ravi Menaria and Darshana Dave Indian Journal of Training and Development, Volume 50, Year 2020, Pages

7. ANTECEDENTS AND CONSEQUENCES OF UNIVERSITY BRAND IMAGE, AN INTEGRATED MODEL FROM THE PERSPECTIVE OF STUDENTS IN GUJARAT

Munshi, Abdul Rahim and Dave, Darshana and Chakrabarti, Prasun and Poddar, Sandeep Journal of Critical Reviews, Volume 7, Year 2019, Pages 2020

8. PERCEPTION OF LGBT ASIAN INDIAN COMMUNITY TOWARDS ENTERTAINMENT IN USA

Abani, Shilpa and Dave, Darshana PERCEPTION, Volume 7, Year 2019

9. A study on the sustainable development of Education in India- A

#### conceptual paper

Komal Shukla and Darshana Dave

KAAV International Journal of Economics, Commerce and Management, Volume 5, Year 2018, Pages

### 10. A study on the impact of social media on consumer decision making process in Anand and Vallabh Vidyanagar

Komal Shukla and Darshana Dave Synergy, Volume 20, Year 2018, Pages

#### 11. Skill Development Programmes: Issues and Challenges in Rural Gujarat

Yogesh C. Joshi and Darshana Dave

Quarterly Journal of Management Development, Volume 49, Year 2018, Pages 37-45

#### 12. Prevailing Tenor for Ayurveda in Views of Ayurvedic Practitioners

Amrutia, Poonam and Dave, Darshana

Asian Journal of Management, Volume 8, Year 2017, Pages 1029--1036

### 13. Impact of advertising and marketing strategies on consumption of Ayurvedic Medicines

Poonam Amrutia and Darshana Dave

International research Journal of Marketing and Economics, Volume 3, Year 2016, Pages 69-77

### 14. A study of consumer behaviour towards ayurvedic medicines and treatments

Darshana Dave and Poonam Amrutia

SEMCOM Management & Technology Review, Volume 3, Year 2016, Pages 75-84

### 15. Role of Higher Education in transforming India: Challenges with reference to Management Education

Yogesh Joshi & Darshana Dave

University News- A weekly Journal of Higher education, Volume 54, Year 2016, Pages 215-222

### 16. A study of Green marketing initiatives and Government's intervention in consume durables industry in India

Swati Joshi and Darshana R. Dave

Synergy, Volume 18, Year 2016, Pages

#### 17. Employee Branding: A research study on Indian Banking sector

Mohit Parekh and Darshana Dave

VNSGU Journal of Management and Administration, Volume 7, Year 2015, Pages

# 18. Factors influencing adoption of smartphone application in selected cities of Gujarat

Deepa kesari and Darshana Dave

Journal of national Development, Volume 28, Year 2015, Pages

# 19. Factors affecting patients's saisfaction and health care service quality: A study on selected private hospitals of Gujarat

Darshana Dave & Rina Dave SEMCOM Management and technology Review, Volume 2, Year 2015, Pages

### 20. A study on Mobile phone usage habits among students from Rural areas of Anand District

Darshana Dave & Komal Mistry Synergy, Volume 17, Year 2015, Pages 24-29

### 21. Impulsive buying behaviour in organized retail stores-with specific reference to FMCGS in Gujarat

Dave, Darshana R and Patel, Brijesh M Prestige International Journal of Management and Research, Volume 8, Year 2015, Pages 21

#### 22. Service Quality in Healthcare Sector in North and South Zones of Gujarat

Dave, Darshana and Dave, Rina Indira Management Review, Volume 9, Year 2015, Pages 52--64

### 23. Bank selection process of rural consumers: A study of selected rural areas of Panchmahal District

Darshana Dave and Suresh Machhar Synergy, Volume 16, Year 2014, Pages

### 24. A study on Service quality and customer satisfaction of selected Private hospitals of Vadodara City

Dave, Dharsana R and Dave, Reena Pacific Business Review International, Volume 6, Year 2014, Pages 7--12

### 25. A study on usage pattern and satisfaction level of banking services in selected rural areas of Dahod district

Darshana Dave and Suresh Machhar Synergy, Volume 15, Year 2013, Pages

### 26. Empirical study of factors affecting investment decision making towards Mutual funds: Evidence from Gujarat State

Chetna Chapadia and Darshana Dave Synergy, Volume 15, Year 2013, Pages 22-31

#### 27. Permission Marketing-Awareness, Perceptions and Preferences in Gujarat,

Chaitnya Vyas and Darshana Dave Permission Marketing-, Volume , Year 2012, Pages

### 28. Organisation Effectiveness in Higher Education": An Iraq Perspective,

Maysoon Abdul Kareem and Darshana Dave Organisation Effectiveness in Higher Education": An Iraq Perspective,, Volume , Year 2012, Pages

### 29. Incubation Centers and Development of Techno – entrepreneurship Indian Scenario

P K Priyan and Darshana Dave

Incubation Centers and Development of Techno – entrepreneurship Indian Scenario, Volume , Year 2012, Pages

### 30. Corporate Social Responsibility: Communication through Sustainability Reports by Indian and Multinational Companies

Tewari R.; Dave D.

Global Business Review, Volume 13, Year 2012, Pages 393-405

#### 31. Publishing in High Impact Management Journals Tips for Beginners

Chaitnya Vyas and Darshana Dave

Publishing in High Impact Management Journals Tips for Beginners, Volume, Year 2012, Pages

# 32. Permission marketing: Customers' awareness, perceptions, and preferences in the state of Gujarat

Vyas, Chaitanya and Dave, Darshana , Year 2011

### 33. User's perception of quality of health care in rural areas of Anand and kheda district

Sujatha Krishnamurthy and Darshana Dave Synergy, Volume 13, Year 2011, Pages 64-69

### 34. Mobile Number Portability: Challenges and Opportunities for Network Service Providers

Dave, Darshana and Vyas, Mr Chaitanya Journal of marketing vistas, Volume 1, Year 2011, Pages 1--20

#### 35. Marketing Of Pharmaceutical Products in India

Darshana Dave

Marketing Of Pharmaceutical Products in India, Volume, Year 2011, Pages

### 36. Regional trends and pattern in milk production and drivers for future growth in Gujarat state

Shah, Jignesh and Dave, Darshana Agricultural Economics Research Review, Volume 23, Year 2010, Pages 295--302

# 37. A Shift from Crop-Mixed Traditional Dairying to Market-Oriented Organised Dairy Farming--Plausible Factors Responsible for Structural Transformation in Indian Dairy Sector

Shah, Jignesh and Dave, Darshana Indian Journal of Agricultural Economics, Volume 65, Year 2010

### 38. The impact of No Entry Load Structure on the Indian Mutual Industry

Mohit Parekh and Darshana Dave

VNSGU Journal of management and Administration, Volume 2, Year 2010, Pages

#### 39. Impact of size, environment and strategy on Organisational effectiveness: An Iraq Perspective

Darshana Dave and Maysoon Abdul Kareem Synergy, Volume 12, Year 2010, Pages 50-64

40. Celebrity Endorsement strategies adopted by Coke and Pepsi in India

Mohit Parekh and Darshana Dave Synergy, Volume 12, Year 2010, Pages 74-84

41. A shift from crop-mixed traditional dairying to marketoriented organised dairy farming - Plausible factors responsible for structural transformation in indian dairy sector

Shah J.; Dave D.

Indian Journal of Agricultural Economics, Volume 65, Year 2010, Pages 298-307

42. Drivers of agent Preference and satisfaction- study on Life Insurance

Kunjal Sinha and Darshana Dave Journal of Marketing Trends, Volume 1, Year 2009, Pages 24-33

43. Popularizing Artificial Breeding Programme of Milch Animals Among Dairy Farmers through Social Marketing

Sujatha Krishnamurthy and Darshana Dave Synergy, Volume 11, Year 2009, Pages 88-93

44. Truth: The new rules for marketing in a sceptical World by Lynn Upshaw

Darshana Dave

Nice Journal of Business, Volume 4, Year 2009, Pages 18-29

45. customers' perception towards life Insurance- A service quality perspective

Kunjal Sinha and Darshana Dave Synergy, Volume 10, Year 2008, Pages 18-29

46. International Charter on 'Space and major Disasters': An assessment of outreach in South Asia

NK Shrivastav and Darshana Dave Journal of South Asia Disaster Studies, Volume 1, Year 2008, Pages 197-214

47. Consumerism: Global and Indian Perspectives

J S Panwar and Darshana Dave

Consumerism: Global and Indian Perspectives, Volume, Year 2006, Pages

48. Global Brands in the Emerging Markets: Lessons from their Strategies (with special reference to India)

J S Panwar and Darshana Dave Marketing Strategies for Emerging markets, Volume , Year 2005, Pages

49. Ethical Issues in Pharmaceutical Marketing

Darshana Dave

Souvenir of National Seminar on Ethics and Management, Volume, Year 2002, Pages

### 50. Problem of Customer Information Overload and Interactive Marketing as its Solution

Vyas, Chaitanya and Dave, Darshana , Year 2001

#### 51. Self- Medication: A social problem or a marketing opportunity

Darshana Dave Prabandh, Volume , Year 2000, Pages

#### 52. The Time - based competition and its relevance

Darshana Dave Synergy, Volume 3, Year 2000, Pages

#### 53. Gujarati tourists spread their wings

J S Panwar and Darshana Dave International Journal of management and Tourism, Volume 6, Year 1998, Pages

#### 54. Journal of Marketing Vistas

Nabi, Mohd Kamalun and Kashif, Mohd and Mathur, Meenu and Gangwani, Sanjivini and Venkatkistareddy, G and Kumar, R Satish and Arora, Nilesh and Singh, Gurkeerat and Grewal, Bani and Soni Payleen and others

#### 55. Social Media Consumption habits during Covid-19 lockdown

Munshi, Abdul Rahim and Dave, Darshana and Sabu Sneha Anna

#### 56. Prof RK Mishra

Jain, Abhinandan K and Chaudhary, HC and Miyan, M Alimullah and Gupta, Mukul P and Agnihotri, Prafulla and Davis, John and Khan, Mahmood A and Ghodeswar, BM and Dave, Darshana and Rao SR Subba and others

#### 57. Livestock consolidation in Gujarat

Jignesh Shah and Darshana Dave VNSGU Journal of Management and Administration, Volume 1, Pages 42-55

### 58. Use of Natural Resources for Human Development and its Impact on Society

Joshi, Swati M and Dave, Darshana R

Yogesh C. Joshi and Mukesh Pal 3. Social Media and E-Tail-A Theoretical Perspective 15-22 Akshat Aditya Rao and Rajesh Kothari 4. Millennials ' Perception of Work Environment: A Climate Study Amongst Employees of Hotel Industry 23-30, Pages 38

#### 59. Outlook of Asian Indians Towards Entertainment in USA

Abani, Shilpa and Dave, Darshana R GH Patel Postgraduate Institute of Business Management, Pages 26

### 60. A Study of Green Marketing Initiatives And Government 's Intervention In Consumer Durables Industry In India

Ioshi, Swati M and Dave, Darshana R

Synergy: Journal of Management, Authors Guidelines for Paper Submission, Volume 82, Pages 70

#### 61. The Scope and Challenges of Agro-tourism in India

Shah, Nishma and Dave, Darshana GH Patel Postgraduate Institute of Business Management, Pages 10

#### 62. Dairy Cooperatives in India: Structure, Management, and Performance

Sajja, Srinivas and Dave, Darshana Postgraduate Department of Business Management, Pages 1

# 63. Knowledge Inputs to Disaster Management: An operational perspective based on space technology applications in India

NK Shrivastav and Darshana Dave Synergy, Volume 7-8, Pages 82-95

#### 64. Agricultural Economics Research Review

Prabakar, C and Devi, K Sita and Selvam, S and Alha, Akhil and Yonzon, Bijoyata and Baba, SH and Wani, MH and Shaheen, FA and Zargar, Bilal A and Kubrevi SS and others

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